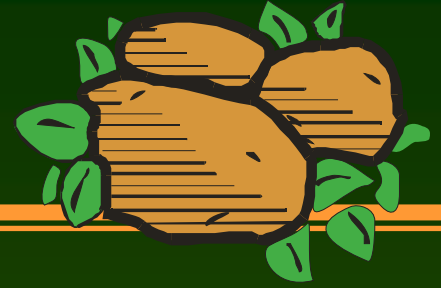


# The Wisconsin Healthy Grown Potato Initiative

Deana Knuteson , Ted Anchor– UW – Madison  
Nutrient and Pest Management Program  
Frank Casey – Defenders of Wildlife

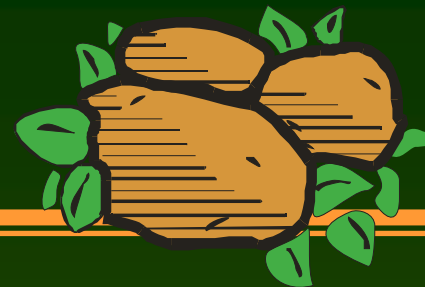
# WWF/WPVGA/UW Collaboration- History



**Growers Setting The Stage To Do  
The Right Thing!**



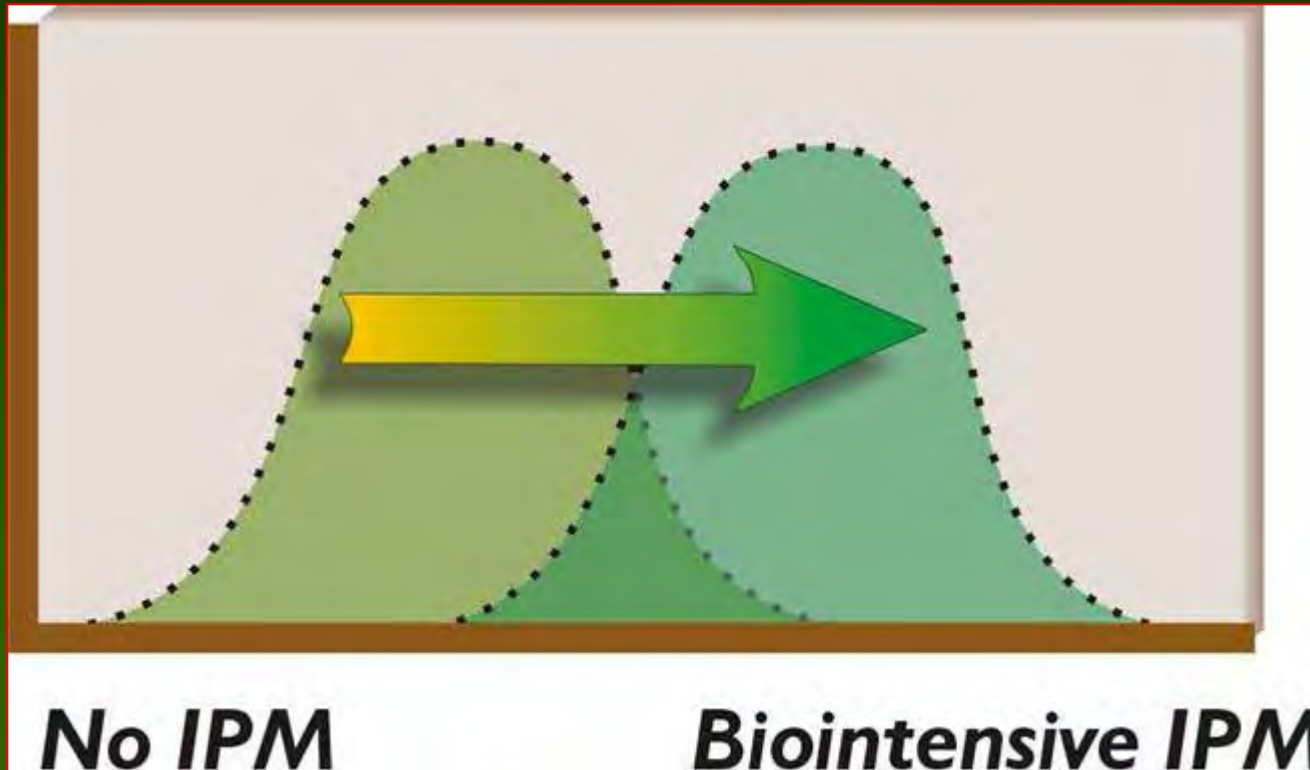
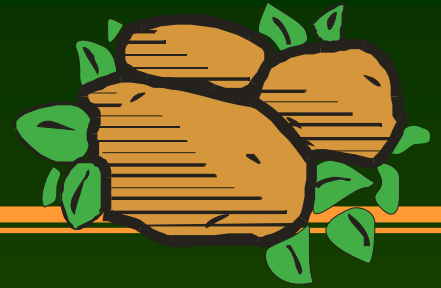
# WWF/WPVGA/UW Collaboration - Goals



- ◆ **Reduce pesticide use, reliance and risks**
- ◆ **Increase adoption of biointensive IPM**
- ◆ **Enhance wildlife and ecosystem conservation and protect biodiversity**
- ◆ **Raise consumer demand for ecologically produced potatoes**
- ◆ **Develop and field test measurement methods**



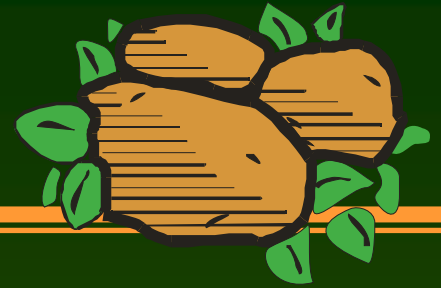
# Developing Research Based Production Standards



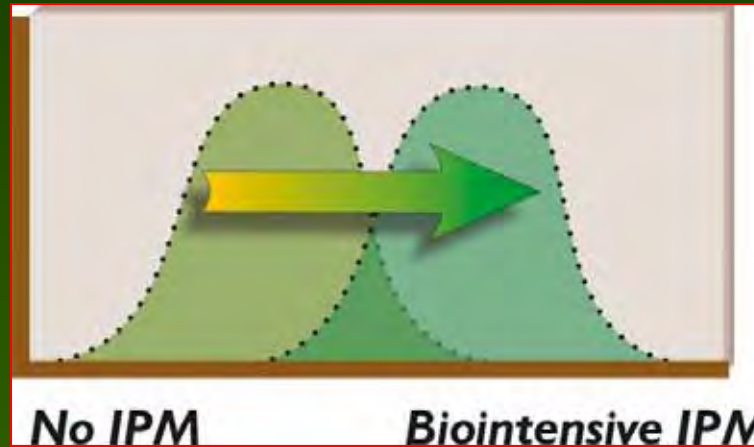
Accelerating BioIPM Adoption



# WWF/WPVGA/UW Collaboration - History



- Field Basis
  - Reactive
  - Chemical Dependant
- Vulnerable to New Pest
- Resistance
- Vulnerable to Loss of Products

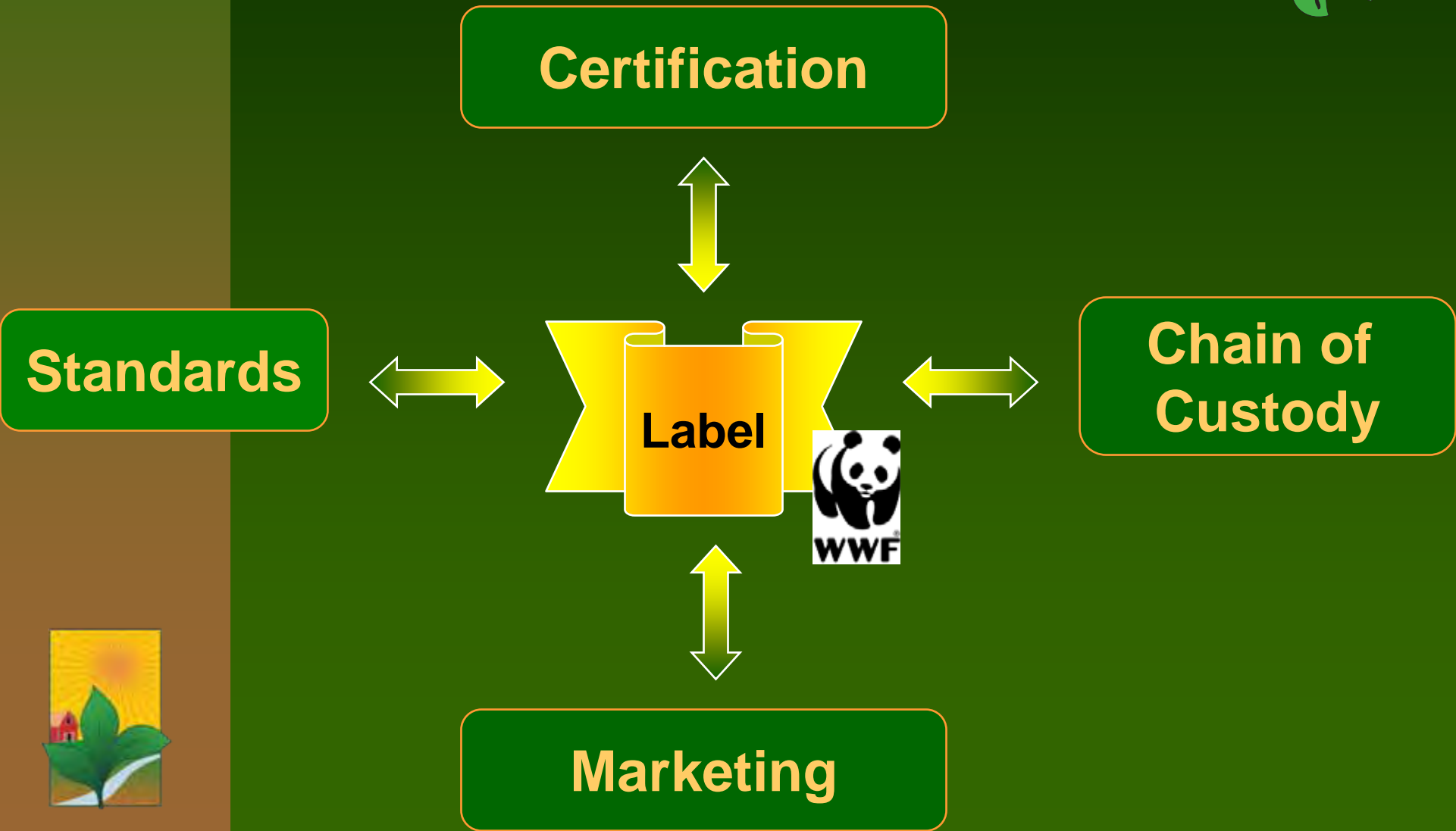
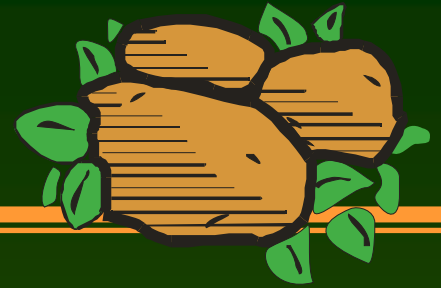


- Area-wide Basis
  - Proactive/ Preventative
- Ecosystem/ IPM Dependant
- Lower-risk materials
- Biological Control
- On-farm research
- Data Management

**Accelerating BioIPM Adoption**

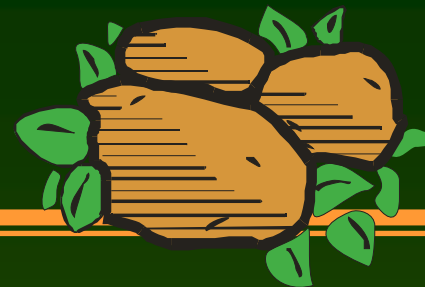


# Developing Research Based Production Standards



# WI Eco-Potato Standard Development Structure

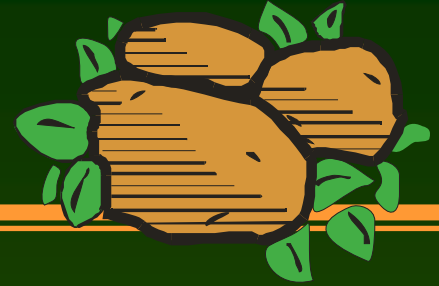
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- ◆ **Based on University of Wisconsin research**
- ◆ **All practices researched based, ecologically viable and economical**
- ◆ **Number and cutoff based on previous survey work and measurement instruments developed by the Collaboration – Need baseline data**



# Eco-label Standards



## ◆ IPM Nine Categories Include

- Scouting
- Information Gathering
- General Pest Management Decisions
- Field Management Decisions
- Weed Management
- Insect Management
- Disease Management
- Soil and Water Quality
- Storage Management

## ◆ Pesticide Reduction

## ◆ Ecosystem Restoration Standard - 2006





# Eco-label Standards – Led by UW



## WWF/WPVG/UW Collaboration - Ecological Potato Standards

Farm: \_\_\_\_\_  
 Variety: \_\_\_\_\_  
 Acres: \_\_\_\_\_

Variety Designation:  
 Short season (SS) = less than 90 days  
 from emergence to final vinekill  
 Long season (LS) = more than 90 days  
 from emergence to final vinekill

Please answer the following **for the field which you are certifying.**

### Scouting Section

**1A** Whose scouting data did you use to make management decisions on this field?

(check only one)

- Farm Dealer/Co-op = 1 point
- Independent Crop Consultant = 5 points
- IPM Trained Farm Employee = 4 points
- Farm Owner/Manager = 4 points
- Farm Employee = 2 points

point total for question 1A  
 possible range 1-5

**1B Bonus:** If additional scouting data was taken, who provided this data?

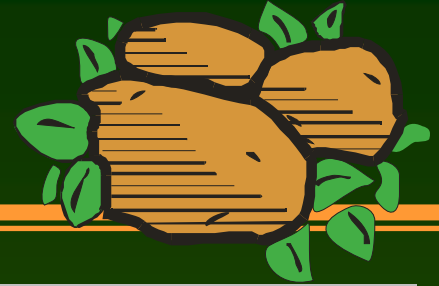
(check only one)

- Farm Dealer/Co-op = 1 point
- Independent Crop Consultant = 5 points
- IPM Trained Farm Employee = 4 points
- Farm Owner/Manager = 4 points
- Farm Employee = 2 points
- No One = 0 points

point total for **bonus**  
 question 1B possible  
 range 0 - 5



# Eco-label Standards



<b>1D</b>	What was the most common scouting method?				
	(check only one)				
<input type="checkbox"/>	Informal observations during routine farming operations (e.g., while spraying or while going out to check irrigation equipment). <i>= 0 points</i>				
<input type="checkbox"/>	Informal observations of what was happening on the edge of the field. <i>= 1 point</i>				
<input type="checkbox"/>	Crop scouts focused mostly on looking for potential hot spots and spot-checking where problems have occurred in the past. <i>= 3 points</i>				
<input type="checkbox"/>	Crop scouts followed specific patterns along pivot irrigation tracks, along field borders and in the interior of the field. <i>= 5 points</i>				
			<input type="checkbox"/>	point total for question 1D possible range 0-5 <i>If 0, then stop here.</i>	



**Auto Eliminate  
Question**

# Eco-label Standards



**4C** Did you plant certified seed?

(check only one)

- Yes = 3 points  
 No = 0 points

point total for question 4C  
possible 0 or 3  
**If 0, then stop here.**

**4D** How many times were aerial photos (e.g. remote sensing) used during the growing season?

(check only one)

- Weekly = 3 points  
 Twice per month = 2 points  
 One to two times per growing season = 1 point  
 Never = 0 points

point total for question 4D  
possible range 0-3

**4E Bonus:** Did you use any other types of remote sensing (e.g. satellite images) on this field?

(check only one)

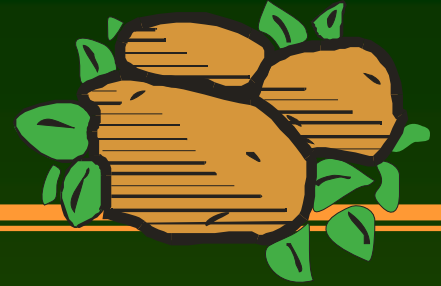
- Yes = 5 points  
 No = 0 points

point total for **bonus**  
question 4E  
possible 0 or 5



Bonus Question

# Eco-label Standards

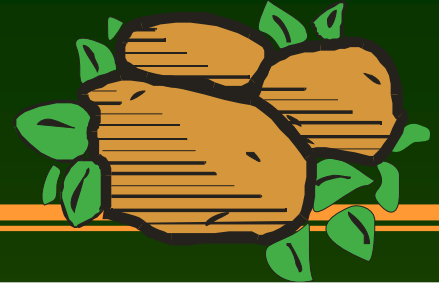


## ◆ Multi-attribute Toxicity Units

- Indefinite Amount of Points
- Determined by 4 factors
  - ◆ Acute Mammalian Toxicity
  - ◆ Chronic Mammalian Toxicity
  - ◆ EcoToxicity Factor (for example avian and fish)
  - ◆ BioIPM Toxicity Factor (resistance, impact on beneficials, impact on bees)



# Eco-label Standards



## Pesticide Toxicity

To determine the toxicity units for the season, total the pounds of active ingredient for each compound and multiply by the toxicity value for that compound. Total toxicity units for all compounds sprayed during the growing season.

### Maximum toxicity units:

**SS = 800 toxicity units per acre for the season.**

**LS = 1200 toxicity units per acre for the season.**

**Toxicity Unit Exceptions for Late Blight**

If 18 severity values are reached by June 1st, 400 more toxicity units may be used for **fungicides only**.  
If 18 severity values are reached by June 15th, 200 more toxicity units may be used for **fungicides only**.

The following conditions apply only when late blight is found in the vicinity (within 25 miles of field)

- If there are 18 severity values and late blight is found in the vicinity in June, than add 400 toxicity units
- If there are 18 severity values and late blight is found in the vicinity after June 30th but before July 15th, than add 300 toxicity units
- If there are 18 severity values and late blight is found in the vicinity after July 15th but before August 1st, than add 200 toxicity units
- If there are 18 severity values and late blight is found in the vicinity in August, than add 100 toxicity units



# Eco-label Standards



Aldicarb	Temik®		
Azinphos-methy	Guthion®	307	185
Btt	Novodor®	11	11
Cyfluthrin	Baythroid®	452	14
Carbaryl	Sevin®		
Carbofuran	Furadan®	401	200
Diazinon	Diazanon®	343	103
Dimethoate	Dimethoate/Cygon®	355	143
Disulfoton	Disyston®	541	271
Endosulfan	Thiodan®, Phaser®	271	217
Esfenvalerate	Asana®	482	24
Ethoprop	Mocap®	339	1017
Imidacloprid	Admire®	159	32
Malathion	Cythion®	132	93
Methamidophos	Monitor®	339	338
Methoxomyl	Lannate®		
Oxamyl	Vydate®	440	132
Permethrin	Ambush/Pounce®	288	43
Phorate	Thimet/Phorate®	625	1563
Phosmet	Imidan®	133	134
Piperonyl butoxide	Incite®	59	
Pymetrozine	Fulfill®	123	21
Spinosad	Spinosad®	172	17



### Natural Community Farm Level Standard

*Note: This section is done for the farm only, it doesn't need to be filled out for each field.*

Healthy Grown potato farmers work to restore and manage native ecosystems. This effort brings the entire farm into the ecolabel activities. It protects and conserves the diversity of rare plant or animal species, especially those that are declining in the Central Sands. The overall restoration effort is directed toward six targets (five native plant communities and the endangered Karner Blue butterfly) that are uniquely suited to the Central Sands environment.

**11A** Have you met with the Collaboration Ecologist and reviewed your individual natural areas documentation?

- Yes
- No

**11B** Do you have an annual plan of work on file that outlines the management priorities for the season being certified?

- Yes
- No

**If "no" to either question, then stop here.**

**11C** Check any that apply. Write in the number of hours and/or costs during 2006 for each. Management needs to correspond to the plan on file.

	Prescribed burn	Mechanical cutting	Invasive species control	Establish native vegetation
Oak savanna	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$
Prairie	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$
River bottom forest	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$
Oak/Pine barrens	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$
Sedge meadow	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$
Karner blue	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$	<input type="text"/> hrs <input type="text"/> \$

**Natural Community Standard Total =**

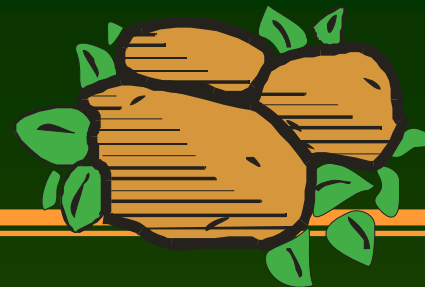
Minimum of 40 hours or equivalent expenditure required (1 hr = \$10)

hrs  \$

# Eco-label Standards



# Five Year Stats – Certified Fields



## ◆ BioIPM:

- ◆ 208 (2001)
- ◆ 237 (2002)
- ◆ 237 (2003)
- ◆ 241 (2004)
- ◆ 270 (2005)

30% Increase

## ◆ Toxicity:

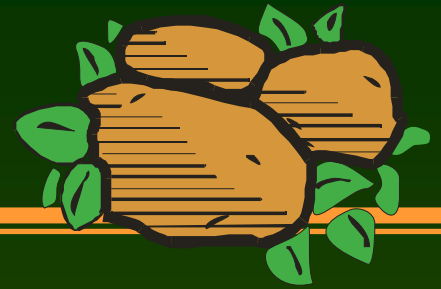
- ◆ 1111 (2001)\*
- ◆ 1052 (2002)\*
- ◆ 872 (2003)
- ◆ 925 (2004)\*
- ◆ 924 (2005)

21% Decrease

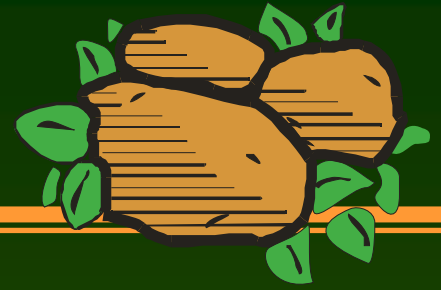
Industry ~ 2000



# Market Launch



# Market Launch



"Today, more than ever, I choose food products that are better for my family...food I believe in."

HEALTHY GROWN

A WWF logo is visible in the bottom right corner of the potato pile.

Good for you.  
Good for the environment.

HEALTHY GROWN

A WWF logo is visible in the bottom right corner of the potato pile.

# Market Launch



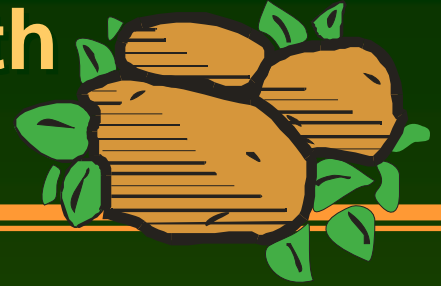
"My dad says to 'find the noble purpose in what you do'. For farming that's about producing food that is truly good for people and caring for the land that feeds us."

- Andy Diercks

Healthy Grown Farmers –  
father and son,  
Steve and Andy Diercks



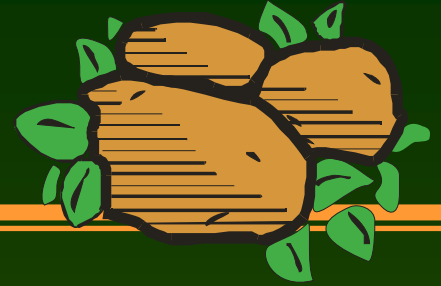
# New Initiatives – Partnership with Defenders Of Wildlife



- ◆ **Valuing and Compensating Ecosystem Restoration: The Role of Private Markets**



# BASIC QUESTION



What can we say about the feasibility and role of private markets in valuing and compensating environmental services (ecological functions) provided by agricultural producers/landowners?



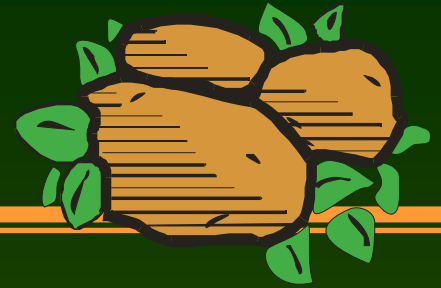
# Steps in Valuation and Compensation



1. Identify services provided (disservices avoided) from ecosystem restoration
2. Identify level (amount) of services
3. Value (i.e. price) services
4. Define economic/financial mechanisms to compensate ecosystem service values



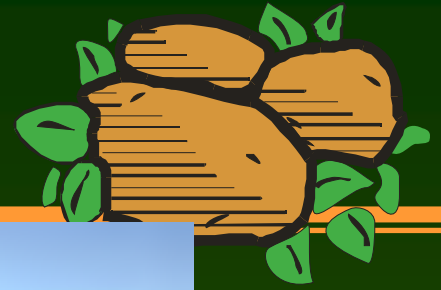
# Services Provided



- ◆ **Provisioning Services**
  - **Food & Fiber: Priced in the private market place for goods**
  
- ◆ **Supporting Services**
  - **Pollination**
  - **Invasive Species Control**
  - **Pest Management**
  
- ◆ **Regulation Services**
  - **Habitat for Wildlife**
  - **Water Purification/Filtration**
  - **Control of Soil Erosion**



# How Does the NCS Work



- ◆ Definition of a native ecological zone
- ◆ Selecting targets
- ◆ Mapping from regional to farm level
- ◆ Definition of management practices to restore ecosystem functions





# REGIONAL PLAN- CENTRAL SANDS

Conservation  
Target

Conservation  
Target

Conservation  
Target

Conservation  
Target

Conservation  
Target

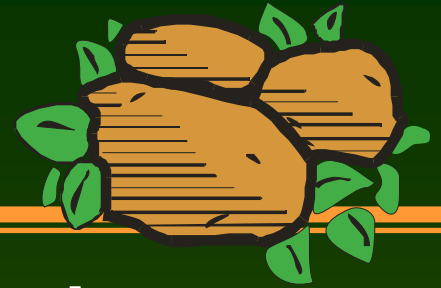
Conservation  
Target



Conservation Targets for the Central Sands are chosen that represent the biodiversity of the region

- individual species of concern
- marginalized natural communities

# Standards Development



- Should arise from and be integrated into the larger regional conservation goals
- Need for transparent methodology and straightforward, grower-focused management
- Develop a credible, science-based measurement system that can be utilized by non-specialists for certification



# Eco-labels as Compensation



- Consumer knowledge of product



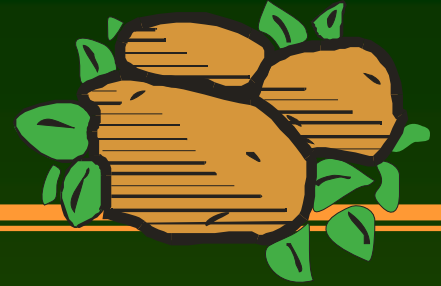
Size of market

- ◆ Willingness to Pay Premium (and how much)
- ◆ Structure of market and communication along the chain



# Take Home Message

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- ◆ Viable markets in ecosystem services require units of trade and unit prices
- ◆ Market premiums attained through certification and eco-labeling can be a viable alternative but market share is a constraint
- ◆ Role for the public sector in guiding market development and conduct
- ◆ Complementary Strategies: conservation banks, cost-share of practices, and other incentives to complement private markets

# Questions?

